

Wenyu DOU  
Professeur

Académie : Digitalisation

Centre de recherche : Marketing Interactions

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## Intérêts de recherche

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digital marketing, International business

## Domaines d'enseignement

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Marketing, International business

## Formation

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1999 Ph.D. en Marketing, Lubar College of Business, University of Wisconsin-Milwaukee, Etats-Unis d'Amérique

## Expérience Professionnelle

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### Positions académiques principales

2005 - 2010 Associate Professor of Marketing, College of Business - City University of Hong Kong, Chine

### Autres affiliations académiques

Depuis 2021 Academic DEAN, SKEMA Business School, Chine

2013 - 2021 Associate Dean for Graduate Programs & Director of EMBA-Chinese Program, College of Business - City University of Hong Kong, Chine

2010 - 2013 Associate Dean for Undergraduate Programs, College of Business - City University of Hong Kong, Chine

## Publications

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### Articles académiques revus

DOU, W., WU, J., YAN, M. et TANG, J. (2023). Impact of influencers' influencing strategy on follower outcomes: evidence from China. *Asia Pacific Business Review*.

WEI, Z., DOU, W., JIANG, Q. et GU, C. (2021). Influence of incentive frames on offline-to-online interaction of outdoor advertising. *Journal of Retailing and Consumer Services*, 58, pp. 102282.

ZHU, J., JIANG, L., DOU, W. et LIANG, L. (2019). Post, Eat, Change: The Effects of Posting Food Photos on Consumers' Dining Experiences and Brand Evaluation. *Journal of Interactive Marketing*, 46, pp. 101-112.

WU, J., CHEN, J., CHEN, H., DOU, W. et SHAO, D. (2019). What to say on social media and how: Effects of communication style and function on online customer engagement in China. *Journal of Service Theory and Practice*, 29(5-6), pp. 691-707.

CHEN, M., YANG, Z., DOU, W. et WANG, F. (2018). Flying or dying? Organizational change, customer participation, and innovation ambidexterity in emerging economies. *Asia Pacific Journal of Management*, 35, pp. 97-119.

ZHU, X., DONG, M.C., GU, J. et DOU, W. (2017). How Do Informal Ties Drive Open Innovation? The Contingency Role of Market Dynamism. *IEEE Transactions on Engineering Management*, 64(2), pp. 208-219.

WU, J., CHEN, J. et DOU, W. (2017). The Internet of Things and interaction style: the effect of smart interaction on brand attachment. *Journal of Marketing Management*, 33(1-2), pp. 61-75.

SONG, L., LAU, R.Y.K., KWOK, R.C.W., MIRKOVSKI, K. et DOU, W. (2017). Who are the spoilers in social media marketing? Incremental learning of latent semantics for social spam detection. *Electronic Commerce Research*, 17, pp. 51-81.

QIN, Y., WEN, N. et DOU, W. (2016). Effects of perceptual and conceptual similarities on consumers' evaluations of copycat brand names. *Journal of Consumer Behaviour*, 15(2), pp. 117-125.

WANG, G., DOU, W., ZHU, W. et ZHOU, N. (2015). The effects of firm capabilities on external collaboration and performance: The moderating role of market turbulence. *Journal of Business Research*, 68(9), pp. 1928-1936.

### **Actes d'une conférence**

LI, Q. et DOU, W. (2017). Like ad, like content: the use of content-based advertising in China's social media - A content analytic study.

### **Présentations dans des conférences**

FEUILLET, C., POULINGUE, G., DOU, W., OKOLI, C. et PAGANI, M. (2023). Axes de développement avec l'IA dans une école globale. Dans: Symposium L'IA dans l'éducation. Montréal.